



Temporary staffing remains an important part of the healthcare workforce, whether that is via an organisation's own bank, shared bank, directly engaged locum staff or agency workers.

One of our workforce platforms goals is to reduce the overall need for temporary staff, however the reality for many organisations is that agency staff remain an important source of skilled people delivering care to patients and service users.

247DirectEngage and AgencyManager help organisations ensure they are sourcing, managing, deploying and paying these key staff in the safest, most cost effective and efficient way.



What is 247DirectEngage?

Some organisations use direct engagement (DE) as an arrangement where temporary staff are paid directly by an organisations payroll (instead of by the agency) and the agency is then paid commission separately by the trust.

247DirectEngage provides a neutral technology platform to allow organisations to facilitate this process. Allocate configures each organisations DE model within the system, based on their current framework rules and guidelines. The platform handles all your cost centre information, grades and finance codes pay rates and job roles.

In many circumstances organisations that pay the candidate directly in this manner do not then pay related VAT. Our solution does not 'employ' staff and is simply providing a technology platform to allow organisations to truly engage workers directly.

247DirectEngage captures worker details in a profile to make matching staff to shifts easier. All bookings automatically create an electronic timesheet; these are completed by the booking agency and approved by the organisation. 247DirectEngage then manages all calculations and ensures an accurate pay file is created for use by the organisations payroll system.

Combined 247DirectEngage and AgencyManager Benefits

- Proven to unlock savings within months by more accurate billing, payroll VAT rules
- Optimise fill rates and worker engagement with minimal cost
- Safer matching and allocation with end-to-end temp staffing solutions on the Allocate workforce platform
- Standardisation & harmonisation of payrates
- Simple to start and low risk to ROI
- Enables staff to quickly enter the data thus releasing time to care

What is AgencyManager?

Where organisations use agency staff it is vital that a tight grip is maintained on managing the booking, costs, timesheets and related invoices. Many organisations find the sheer number of transactions is hugely time consuming and the margin for error on invoices is hard to manage and ultimately costly.

AgencyManager takes the admin task out of the process and ensures accuracy which in turn unlocks savings.

Quick and easy to set up

Allocate take the strain out of set up by managing the onboarding of all the agencies and managing their set up on the AgencyManager system.

Benefits of AgencyManager are many including ensuring that pay rates are agreed and locked in, accuracy that avoids costly over-charges. The cost of manual invoicing is eliminated and rich data reporting enables statutory reporting and agency intelligence to empower organisations.

AgencyManager streamlines accurate booking, timesheets and invoicing

- Shift/sessions are posted to AgencyManager, including rates and grades
- Framework agencies assign available candidates, matching them on the system to the shift/session
- e-timesheets are automatically created, the agency completes the hours worked in AgencyManager
- The organisation verify and approve the timesheets, once approved the system generates the accurate invoice and payment files
- Organisations unlock a wealth of insight on agency use via reporting

“By ensuring we had direct engagement with our agency workforce we managed to realise efficiencies and savings of around £2m, but we also have better visibility and reporting is now excellent. In the first year our agency spend reduced by 27%

*Rachel Pyrah
Flexible Workforces Services Manager
Bradford Teaching Hospitals
NHS Foundation Trust*

